



MANAGER COMMERCIAL OPERATIONS

The Fiji Sugar Corporation Limited is seeking applications from suitably qualified, innovative, and self-motivated individuals for the above role.

The Manager Commercial Operations shall be primarily responsible for driving future commercial sales success while delivering on current expectations. The role shall also be responsible for strategic sales leadership and revenue delivery for the company specifically on bulk exports.

Principal Accountabilities

- Create and execute sales department strategies to help achieve FSC's revenue goals.
- Lead the Corporation's marketing professionals and external distribution partners to achieve sales objectives.
- Integrate FSC's marketing and product initiatives to produce optimal commercial success.
- Identify strategic business opportunities.
- Provide leadership to ensure sustainable commercial operations.
- Other specific assignments as directed by Management.

Qualifications/Requirements:

- Degree in relevant discipline such as Management, Accounting & Finance or Marketing.
- At least 5 years proven experience in a similar role.
- Must be a confident individual and have excellent communication skills.

Please visit our website www.sugarsoffiji.com/careers and apply using **FSC Recruitment Portal**.

Applications will only be accepted via the online portal. Emailed and hard copy applications will be disregarded. Only shortlisted applicants will be contacted.

Applications close at **5pm on Friday, 09 September 2022**.

"The Fiji Sugar Corporation Limited is an equal opportunity employer"